

WE TRADE WORLDWIDE

# DISCOVER A WORLD GOVERNED BY COMMITMENT AND PASSION, ELIAS WORLD.



Liquors & Beverages Spirits | Champagnes | Wines | Soft Drinks



Cigars & Coffee
Other Bar Accessories



Food & Personal care Confectionery | Toiletries Fragrances

2012 marks a new chapter in the development of Elias, by concentrating the activity into two divisions: Elias Travel Shop and Elias Trading.

#### **ELIAS TRADING**

The main objective is distributing alcoholic and non-alcoholic products, but our offer is diversifying step by step, including besides drinks, consumer products as well: food, personal care products, cigars, bar consumables.

We develop our activity through our own network of bonded warehouses and transportation, so that we can react quickly and flexibly to special requests and urgent orders.

Elias takes full advantage of international market prices fluctuations, offering regularly, extremely favorable purchasing conditions for premium products and international brands.

### **ELIAS TRAVEL SHOP**

- Supplier to cruise companies
- Supplier to military camps
- Supplier to Diplomatic community and international organizations
- Supplier to airlines and supplier of products to duty-free shops
- Supplier to border shops at the EU border
- Supplier to Duty Free shops in the Non EU border
- Supplier to border shops in airports

# RECOGNIZED BRANDS ARE OUR GUIDE TO SUCCESS









































### **OVER 20 YEARS OF TRUSTFUL PARTNERSHIPS**

ELIAS operates as a distributor and retailer for a wide variety of products from alcoholic and non-alcoholic beverages to beauty & personal health care products, and our goal is to become one of the strongest players on the market.

Our policy is conceived of our passion and dedication for constructing trustful partnerships. We constantly strive to take everything we do to a next level. We believe, this adds significant value to the experiences of both our partners and clients. Our strong and ambitious project will continue to extend to new areas of activities, strengthening our position even more on the market. This way we can continue to gain access to the latest innovations in the field of our niche of products and their distribution.







# **ELIAS TEAM'S VISION**

We are here to develop a brand that will exceed the expectations of our clients and of our partners and we aim to become a reference for excellence in distribution in this market.

We develop leaders at all levels who achieve business results, exemplify our values and lead us to growth and success.



"Because the party will never stop, because the passion has to be brought into the light, because we like bringing joy, because the world needs professionals like us, because there can't be other way, this is why we, the Elias team, came to exist. We thank you for your trust and business."

# WE ADD A PLUS VALUE TO YOUR BUSINESS

Our company is committed in expanding the product ranges at a highly competitive price/quality ratio.

We lead in the marketplace by developing and delivering the requested products and services, everywhere in the shortest time possible.

Our presence on the market from Asia to Europe or America draws our awareness that a modern distributor has to exceed the old business patterns, and needs to offer its partners a complete support in logistics, marketing and sales by developing distribution solutions.



## **RESPONSIVE TEAM**

The constant care and concern for our partners and product mix is part of our professionalism. In ELIAS, the team is committed to offer to the customers the right products at the best prices, through excellent service standards.

The success in distribution means more than delivering right, it means to anticipate and think in perspective and to be one step ahead of the others.



# TRUST AND RESPECT



Our successful, long term partnerships are the proof that trust and respect are extremely important to us. We stand out of the crowd by delivering the perfect product mix at an extremely advantageous price/quality ratio.

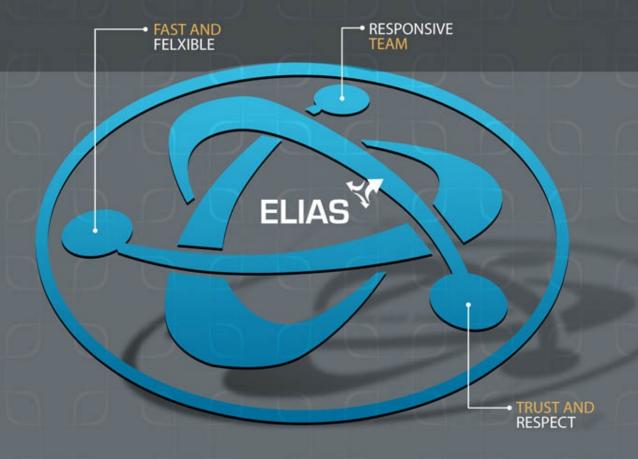
In order to keep a healthy and a strong collaboration with our customers, we focus on precise delivery, which brings benefits for all the parts involved.

#### **FAST AND FLEXIBLE**

It is very important for us that the merchandise arrives to the customer in perfect condition. Our warehouses, located in Romania and Rotterdam, Nethelands, are over 5000 sqm

The key to our success is: precise synchronization, constant updates of the merchandise monitoring system and most advanced logistics platform.







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